

Message Text

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PAGE 01 BOMBAY 02479 221114Z

61

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 220504Z SEP 76
FM AMCONSUL BOMBAY
TO USDOC WASHDC
INFO SECSTATE WASHDC 6772
AMEMBASSY NEW DEWHI
AMCONSUL CALCUTTA
AMCONSUL MADRAS

UNCLAS BOMBAY 2479

E. O. 11652: N/A

TAGS: BBAK, IN

SUBJ: BACKGROUND INFORMATION ON BETADYNE CORPORATION, NEW YORK

1. WE HAVE RECEIVED A REQUEST FROM TATA INSTITUTE OF FUNDAMENTAL RESEARCH (TIFR), BOMBAY, A LEADING RESEARCH ORGANIZATION, FOR BACKGROUND INFORMATION ON BETADYNE CORPORATION, 22 PARK PLACE, NEW YORK, N.Y. 10007 (PHONE: 212-964-7700). TIFR RECEIVED COMPETITIVE TERMS FROM BETADYNE FOR CERTAIN EQUIPMENT BUT SINCE TIFR HAS NOT DONE BUSINESS WITH BETADYNE BEFORE, IT WOULD LIKE TO HAVE AVAILABLE DATA ON THE FIRM.

2. REFERENCE SOURCES AVAILABLE AT POST DO NOT LIST BETADYNE. HOWEVER, FIRM WAS A PARTICIPANT IN THE CATALOG EXHIBIT ON SCIENTIFIC, INDUSTRIAL AND MEDICAL INSTRUMENTS HELD FEB-MARCH 1976. RESULTANT OF SHOW, BETADYNE APPOINTED A LOCAL AGENT HERE WHICH BOOKED TIFR'S ORDER.

3. ACTION REQUESTED: INASMUCH AS BETADYNE WAS INTRODUCED TO INDIAN MARKET THROUGH DEPARTMENT'S PROMOTIONAL EFFORTS, WE DEEM IT PERTINENT THAT ITS INITIAL BUSINESS EFFORTS BE AIDED TO EXTENT POSSIBLE. WE WOULD, THEREFORE, APPRECIATE RECEIVING AVAILABLE INFORMATION ON THIS FIRM TO BE PASSED ON TO TIFR UNDER WAIVER OF RESPONSIBILITY.

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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Event:
Disposition History: n/a
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